The Middle East Facility Management Association (MEFMA), is looking to create stronger ties and awareness among its members through its (Member of the Month) program. The initiative highlights a chosen member and the contributions that they have made in the move to further promote the FM industry--including the member's initiatives, CSR activities and value additions offered to their customers.

MEFMA
Middle East
Facility Management
Association
جمعية الشرق
الأوسط لإدارة المرافق

Andreas Participation at MEFMA Confex, Dubai March, 2017

Thank you for your active membership and continuous show of support for MEFMA programs and initiatives

MARCH

Member of the Month

Associate Member
MEFMA
Middle East
Facility Management
Association

Associate Member since 2012

**Andreas Hadjioannou
Middle East Business Development and Sales Director
Virtual IT Consultants**

Ultimately, FM providers need to make tenants, property owners, and related associations aware of the efforts they are making to improve their facilities, the regulations that they have to follow, and the ways that the public can act to provide useful feedback to their teams. Providing valuable feedback results in proactive maintenance.

Expert Advice

To Evaluate a Facility

Andreas takes into consideration all aspects during facility evaluation - both small and big components - that make a fundamental difference in the overall functionality of the entire structure. From cleanliness of staircases, parking slots, and toilets to waste management and pest control procedures, all these are taken into account during his assessment.

How Technology Can Be Implemented

Prior to utilizing the technology, Andreas needs to perform an energy audit to identify the areas that require his attention followed by a feasibility study. Provided that sufficient return on investment (ROI) will be derived from the proposed technologies, he will then proceed with the integration of suitable technologies coupled with the implementation of set benchmarks and monitoring tools to measure whether his energy conservation objectives are being met. The monitoring tools should be able to tell him whether necessary adjustments in their approach is required.

To Raise FM Awareness

Andreas as a professional with a strong background on information technology (IT) and computer-aided facility management (CAFM), would start by sharing his experiences in implementing IT and CAFM solutions. These will include possible risks, pitfalls, and issues before, during, and after the implementation of a CAFM solution.